



DLA
DEFENSE LOGISTICS AGENCY
Established 1961



The Nation's Combat Logistics Support Agency

2020 Virtual Joint Advanced Planning Brief for Industry

Our program will begin
shortly; please stand by...



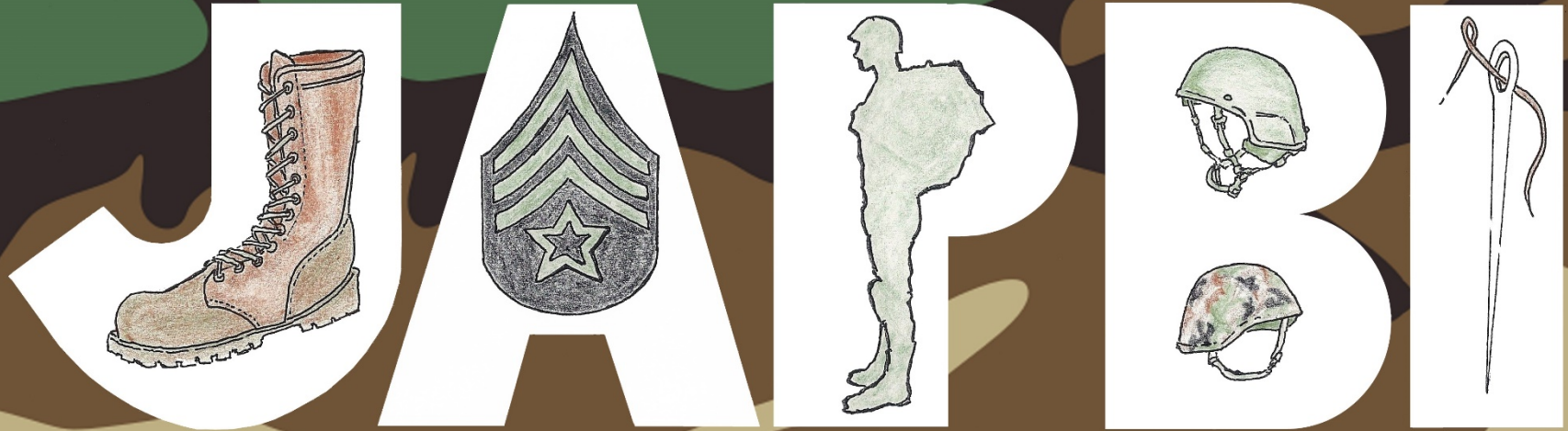
WARFIGHTER ALWAYS



Accessories Breakout

- DLA Troop Support
 - Arlett Hartie
- Product Manager, Soldier Clothing & Individual Equipment
 - Lester Smith
- Infantry Combat Equipment (PM ICE)
 - Kristine Bealmear
- Air Force Uniform Office
 - Tracy Roan

Joint Advanced Planning Brief for Industry



Hosted by DLA Troop Support Clothing and Textiles

- For questions, please use the Q&A tab. Type your question ask the speaker is briefing. Questions will be read by the moderator at the end of each presentation
- You are welcome to use the chat, but please do not ask questions there as we may not see them.
- Slides are being posted within a week of the presentation at <https://www.dla.mil/TroopSupport/ClothingandTextiles/C-T-Industry/IndustryEvents/2020-JAPBI/>



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DLA TROOP SUPPORT Clothing & Textiles Accessories

Arlett R. Hartie, Branch Chief
November 17, 2020



WARFIGHTER ALWAYS



Field Clothing Division

Lisa Marie Vivino
Division Chief - FQA

Rachel Ganaway
FQAB – Battle Dress Uniforms

\$344M in Sales FY20

Evan Eisenberg (KO-Unlimited)
Joseph Parker
Mark McClernan
Michael Baron
Philip Ward
Hien-My Nguyen
Derek Jones (PACER)

Arlett R. Hartie
FQAC - Accessories

\$116M in Sales FY20

Donna Streibich (KO-\$100M)
Dirk Smart (KO – SAT)
Mimi Pham (KO – SAT)
Marcia Henson
Rachel Piecyk (PACER)
Vincent Davis (PACER)

Roxane Owen
FQBA – ECWCS

\$325M in Sales FY20

Roxane Owen (KO-\$10M)
Antoinette Ouattara (KO-\$500K)
Susan DeMarco
Miosotis Gonzalez-Figueroa
Stefanie Caruso
Patricia Lyles
Tiffany Taylor (PACER)
Blaine Jackson (PACER)

Evan Eisenberg
Donna Streibich
Contracting Officers

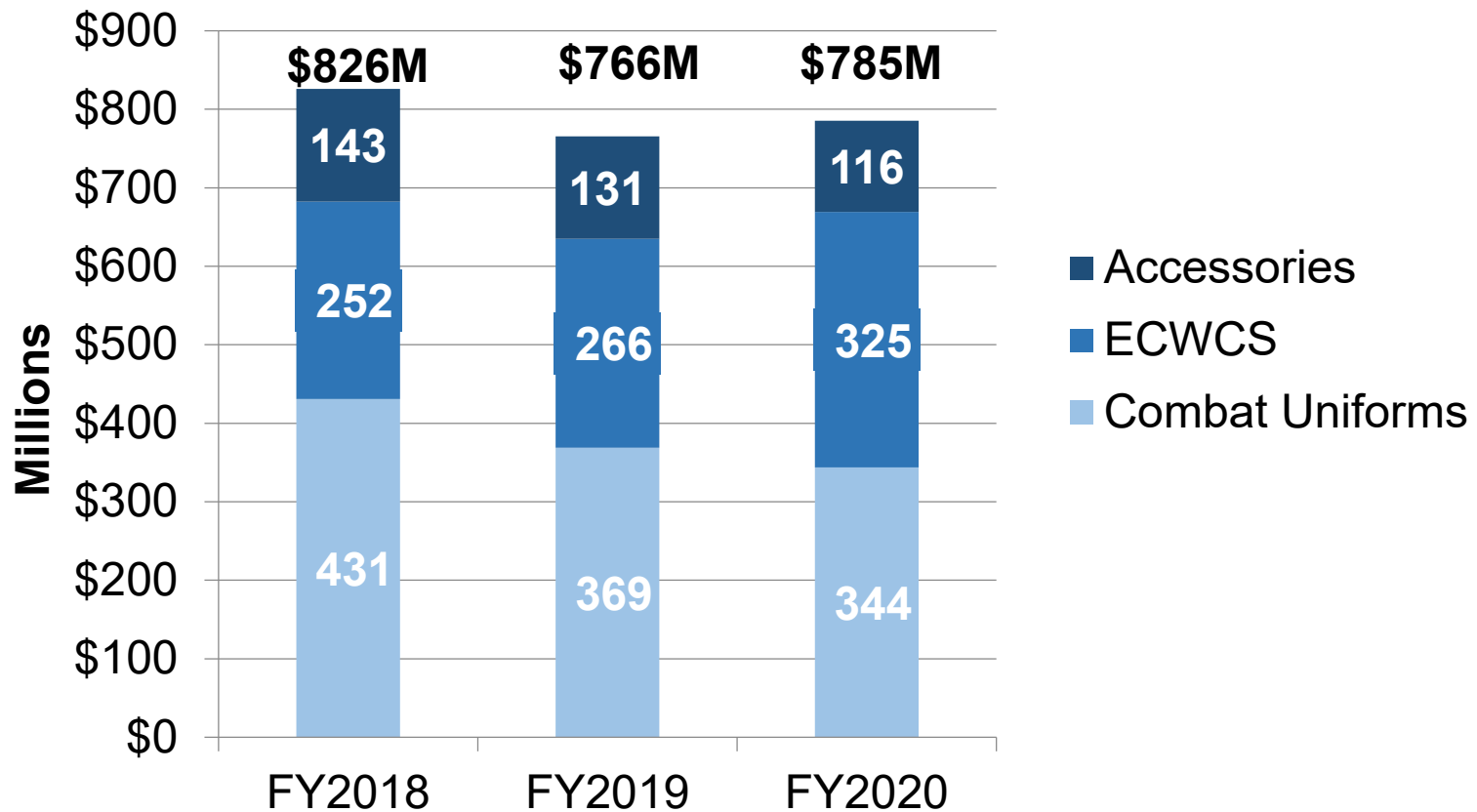


Division Points of Contact

Name	Team	Title	E-mail
Lisa Marie Vivino	Field Clothing	Division Chief	LisaMarie.Vivino@dla.mil
Rachel Ganaway	Battle Dress Uniforms	Supervisor	Rachel.Ganaway@dla.mil
Arlett Hartie	Accessories	Supervisor	Arlett.Hartie@dla.mil
Roxane Owen	ECWCS	Supervisor	Roxane.Owen@dla.mil
Evan Eisenberg	Battle Dress Uniforms	Contracting Officer	Evan.Eisenberg@dla.mil
Donna Streibich	Accessories	Contracting Officer	Donna.Streibich@dla.mil



Field Clothing Sales FY2018 – FY2020





Accessories Product Line Overview

- Product Lines
 - Physical Training & Physical Fitness Uniforms
 - Hospital Duty & Food Service Uniforms
 - Belts & Buckles
 - Duffle Bags
 - Neckwear
 - Undergarments
 - Socks
 - Trunks
 - T-Shirts
 - Sweatshirts & Sweatpants
 - Towels
- Manage over 90 items
- Manage 69 long term contracts
- FY20 Backorders down by 7%



Accessories

Physical Training Uniforms





Accessories

Physical Fitness Uniforms - Navy





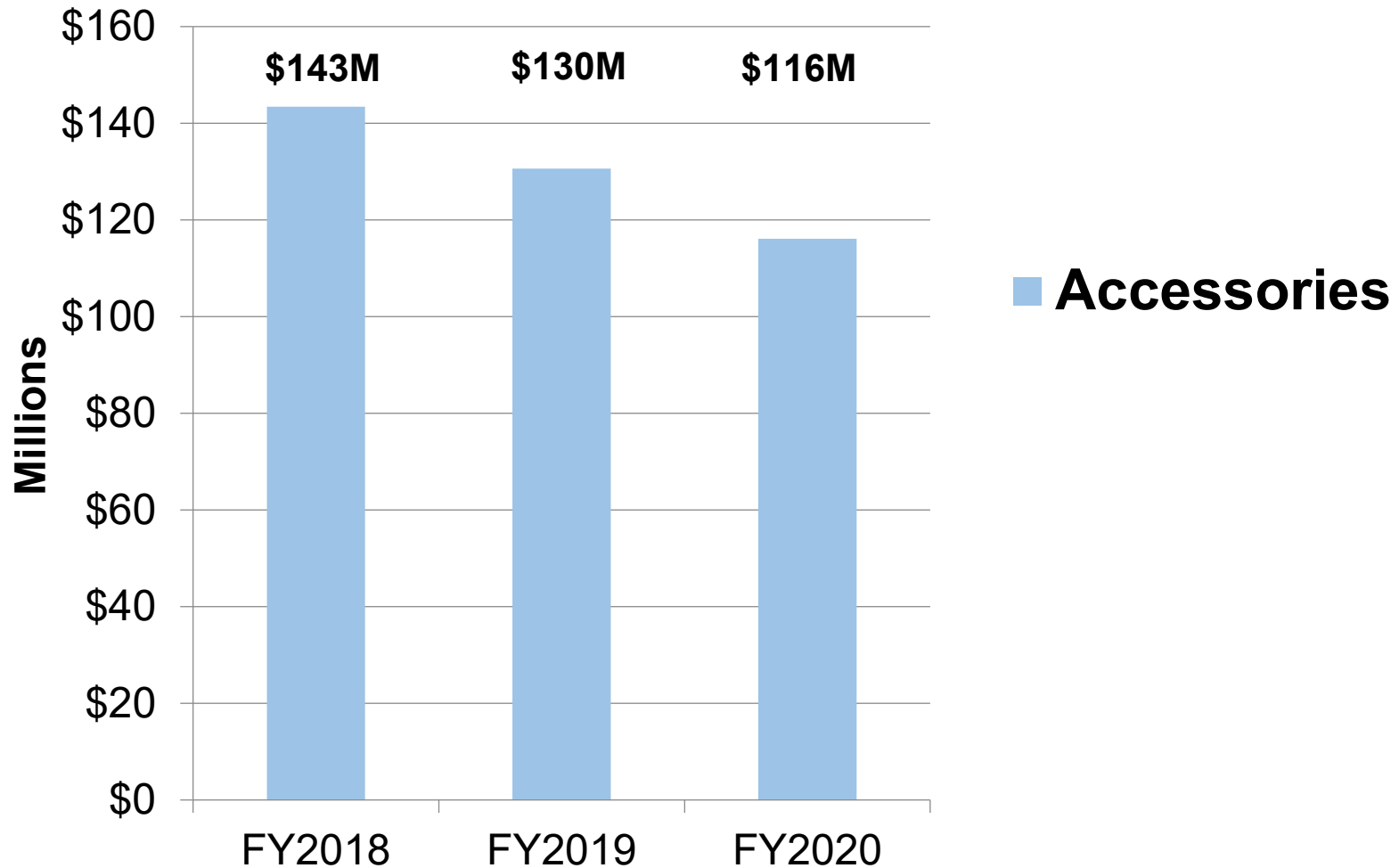
Accessories

Belts, Buckles, Duffle Bags, Neckwear, Undergarments, Socks, Trunks, and T-Shirts



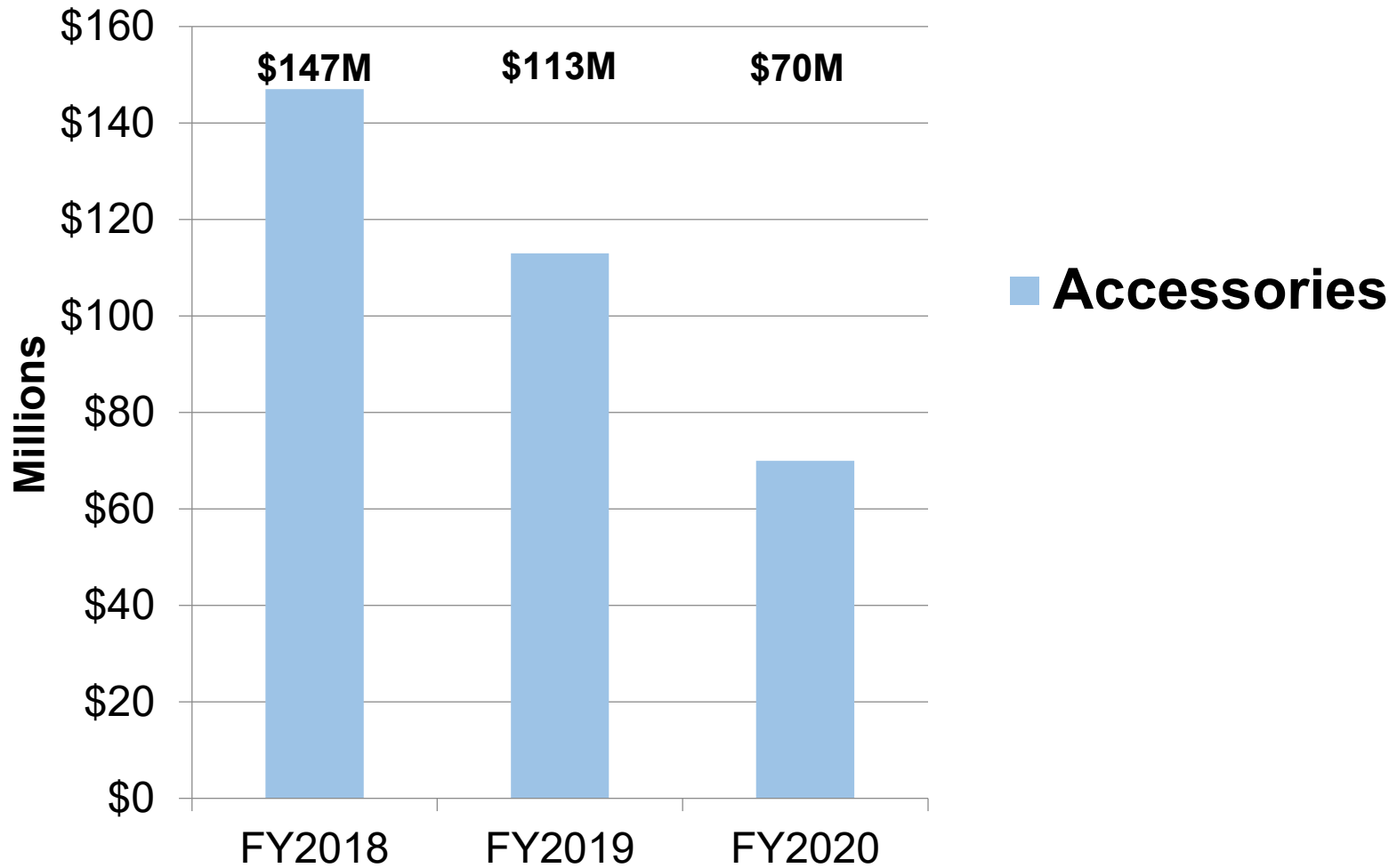


Accessories Sales FY2018 – FY2020



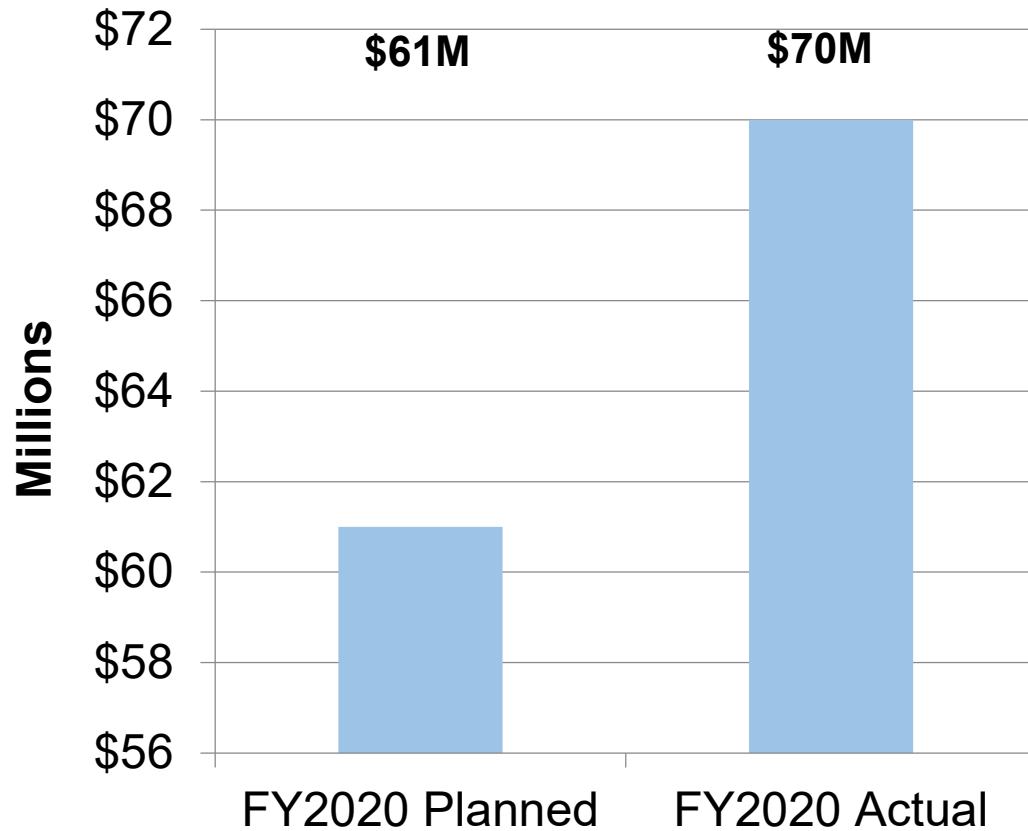


Obligations FY2018 – FY2020





FY2020 Obligations Planned vs. Actual



■ **Accessories**

FY21 Forecast: \$81 Million



Open Procurements

ITEM	STATUS	TARGET AWARD DATE
APFU Jacket Women's/Unisex	Allocation Closed	December 2020
T-Shirt PTU Air Force	Allocation Closed	December 2020
T-Shirt White V-neck	Solicitation Closed	December 2020



Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Smock, GP Men's & Food Service Women's/ Unisex White	Ability One Mandatory	12 Month Base + 4 Option Terms	Min 6,000 EA Max 30,000 EA	Nov 2020	Mimi Pham
Navy, Running Suit Pants	Ability One Mandatory	12 Month Base + 4 Option Terms	Min 18,000 EA Max 30,000 EA	Dec 2020	Rachel Piecyk
APFU Trunks	Total Small Business Set- Aside. (FPI permitted to offer.) Possibly splitting requirement into two awards.	12 Month Base + 2 Option Terms	Min 201,312 EA Max 1,087,085 EA	Jan 2021	Mimi Pham



Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Buckle, Clips, End Strap-Gold Finish/AGSU Bronze	Small Business Set Aside	12 Month Base + 4 Option Terms	Min 76,800 EA Max 382,800 EA	Jan 2021	Vincent Davis
FREE Drawers	Ability One Mandatory	12 Month Base + 4 Option Terms	Min 26,643 EA Max 133,215 EA	Jan 2021	Marcia Henson
FREE Undershirt Moisture Wicking	Ability One Mandatory	12 Month Base + 4 Option Terms	Min 18,000 EA Max 90,000 EA	Jan 2021	Marcia Henson
APFU Pants Women's/ Unisex	Directed to Federal Prison Industries	12 Month Base + 4 Option Terms	Min 37,200 EA Max 250,000 EA	Jan 2021	Marcia Henson



Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
MC Running Suit Pants	Small Business Set Aside	12 Month Base + 4 Option Terms	Min 10,350 PR Max 51,750 PR	Mar 2021	Rachel Piecyk
APFU Pants Women's/ Unisex	Ability One Mandatory	12 Month Base + 4 Option Terms	Min 37,200 PR Max 250,000 PR	May 2021	Marcia Henson
Sand, EA/Brown T- Shirts	Small Business Set Aside	TBD	TBD	TBD	Marcia Henson
Undershirt, Olive Drab, MC	Small Business Set Aside or Directed to FPI	TBD	TBD	TBD	Marcia Henson
White Crewneck t-shirt	Small Business Set Aside or Directed to FPI	TBD	TBD	TBD	Marcia Henson



Updates and Reminders

- Start reviewing the technical specifications at the Market Research stage. Request for standards and patterns in advance through our repository area at <http://www.dla.mil/TroopSupport/ClothingandTextiles/SpecRequest.aspx>
- Review Suppliers Performance Risk System score-SPRS (formerly PPIRS) at <https://www.sprs.csd.disa.mil/>
- If there is a discrepancy with your score, contact Tim Atwell (215-737-7844 timothy.atwell@dla.mil), Procurement Analyst immediately for resolution, so your past performance score is top notch when competing for awards.
- Inform your potential suppliers that there is an upcoming procurement, so they can provide you with Product Demonstration Model (PDM) material. Sometimes, test reports are required with your submission.
- Remember to fill out your clauses in their entirety. Non-compliance may result in rejection of offer and removal from competition.
- Don't wait until the last minute to submit your proposal. A late bid will not be considered!



Updates and Reminders

- If PDM testing (i.e. wash test) is required, conduct testing in-house to ensure compliance with technical specifications.
- Do not pull PDMs from production.
- Ensure you have long term agreements with your subcontractors and suppliers prior to submitting a proposal.
- Establish your line of credit prior to submitting your proposal. In fact, submit it with your proposal.
- Be ready for the Government to award on initial offers. Provide your best price/proposal up front. Review historical information on DLA Internet Bid Board System (DIBBS) or simply ask the contracting officer.
- Ensure your System for Award Management (SAM) registry is up-to-date and active.
- Know your places of performance at the acquisition stage.
- Go to Beta Sam at <https://beta.sam.gov/> and DIBBS for any upcoming or open procurements.
- Visit our Shade Lab.



Team Points of Contact

NAME	TITLE	EMAIL
Arlett R. Hartie	Supervisor/Contracting Officer	arlett.hartie@dla.mil
Donna Streibich	Contracting Officer	donna.streibich@dla.mil
Dirk Smart (deployed)	Contract Specialist	dirk.Smart@dla.mil
Mimi Pham	Contract Specialist	mimi.pham@dla.mil
Marcia Henson	Contract Specialist	marcia.henson@dla.mil
Rachel Piecyk	Contract Specialist	rachel.1.piecyk@dla.mil
Vincent Davis	Contract Specialist	vincent.davis@dla.mil





Project Manager Soldier Survivability

**PRECISION
Is the Standard**

Every Ounce Matters, Every Bullet Counts

**Product Manager
Soldier Clothing and Individual Equipment
Joint Advanced Planning Brief to Industry
Accessories Session**

17 November 2020

Lester Smith
Assistant Product Manager, PM SCIE
lester.j.smith.civ@mail.mil



Physical Fitness Bra (PFB)



Where We Were:

- 151st Army Uniform Board (AUB) authorized PEO Soldier expenditure of RDT&E funds to better identify properly fitting and supportive bras
- Combat Capabilities Development Command Soldier Center (CCDC SC) developed a survey administered to female Soldiers Army wide
- As of 26 October 2020, the bra survey received more than 20K responses
- CCDC SC anticipated 2K-4K responses, closed survey on 26 October 2020

Where We Are Going:

- Due to the unexpected volume of responses, analysis and recommendations are not expected to be available until the 153rd AUB
- The survey is expected to identify preferred Commercial-Off-The-Shelf (COTS) sports bras
- With results from the survey, CCDC SC, CIMT, and PM SCIE will conduct Limited User Evaluations (LUE) to down select PFBs
- Information from the LUEs will be provided to the 154th AUB as recommendations for stocking in the Military Clothing and Sales Stores (MCSS), Basis of Issue quantities, and suggested modification of the current bra stipend



Army Physical Fitness Uniform – Maternity (APFU-M)



Where We Were:

- Army introduced improved APFU features in 2017 in unisex and Female sizes, but did not introduce a version for pregnant Soldiers
- The 151st Army Uniform Board (AUB) directed PEO Soldier to develop a maternity APFU
- Developed maternity design(s) based on current APFU

Where We Are Going:

- Utilizing anthropometric data provided by Air Force, Marine Corps, industry standards, and previous fieldings of the Improved Maternity Advanced Combat Uniform (IMACU), new sizing is being developed
- PEO Soldier will conduct Form, Fit, and Function evaluations in FY21 to refine the design and expects to have a Technical Data Package ready to submit to Defense Logistics Agency (DLA) by 3QFY22



MARINE CORPS SYSTEMS COMMAND
Equipping our MARINES



*Program Manager
for
Infantry Combat Equipment (PM ICE)*

***USMC Physical Training Uniform
JAPBI 17 Nov 20***



- **Background**

- On 25 June 2020, the Commandant of the Marine Corps (CMC) directed a design modification of the General Purpose (GP) trunks and Olive Drab (OD) synthetic undershirts.
- Program Manager, Infantry Combat Equipment (PM ICE) received a Product Development Request (PDR) from the President, Permanent Marine Corps Uniform Board (MCUB) dated 30 June 2020 to conduct the design modification to meet the CMC-directed visual design.
- PM ICE anticipates awarding a 60-month, multiple award Firm-Fixed-Price (FFP), Indefinite Delivery/Indefinite Quantity (ID/IQ), commercial item contract for the production and delivery of the PTU NLT 2QFY21.



Program Description

- The PTU is a stand-alone uniform that replaces the current GP trunks and OD synthetic undershirt in order to provide performance fabrics capabilities.
- Updated design and appearance for a more athletic fit.
- PTU will include one physical training (PT) short and one PT shirt.
- Gender neutral, Non-developmental Item
- Performance fabrics that are: fast-drying, anti-microbial, moisture-wicking
- Reflectivity attributes
- Garrison use only.

Key Milestones

Event	Date
Release Request for Proposal	1QFY21
Contract Award/Delivery Order (DO)-1	2QFY21
Receive prototypes	3QFY21
Testing/Limited User Evaluation (LUE)	4QFY21
Finalize design specification based on Testing and LUE results	4QFY21
Award DO-2	4QFY21
Authorized Possession date – MCRDs receive PTUs for issue	2QFY22
Available for Marine purchase at MCX	3QFY22
USMC Mandatory Possession date	1 Oct 23



QUESTIONS



U.S. AIR FORCE

AFLCMC... Providing the Warfighter's Edge



AF Uniform Office Physical Training Gear

JAPBI Nov 20

Tracy Roan

AFUO Chief, AF Uniform Office
COMM: 937-255-2382 DSN: 785-2382
tracy.roan.1@us.af.mil





Physical Training Gear (PTG)



AFLCMC... Providing the Warfighter's Edge

Background:

- **Program Description:** Provide improved optional Improve current PTG
- **Requirement:** Revise fit and look. Update fabric w/ anti-microbial, moisture wicking, stretch, fast drying, wind/water resistant. Berry Amendment compliant

What We've Done:

- Market/Industry research
- Acquired initial fabric approval
- Conducted fit test @ WPAFB
- Selected additional fabrics for AF Leadership approval

Plan Forward:

- Acquire fabric approval and revised requirement
- Update design/pattern
- Fit/wear test
- Transition to AAFES and DLA



Performance knit t-shirt with reflective



Runner and All Purpose length shorts



Track Suit w/ mechanical stretch and reflective



Physical Training Gear



AFLCMC... Providing the Warfighter's Edge



T shirt

- Male and female sizes
- Fitted body shape
- “Dry fit” performance fabric
- Reflective logos

Running Short

- Tailored 5 inch inseam
- Lightweight stretch woven fabric
- Spandex short liner for modesty/comfort
- Hip pockets and waistband pocket



All Purpose Short

- Longer length inseam
- Performance knit
- Zipper closure pockets



Physical Training Gear



AFLCMC... Providing the Warfighter's Edge

Track Jacket and Pants

- **Lightweight stretch woven fabric**
- **Performance mesh knit liner**
- **Zipper closure hip pockets and chest pocket**
- **Tailored and stylish fit**
- **Longer back hem on jacket for warmth and comfort**
- **Stretch binding cuffs on sleeves for comfort and sleeker fit**
- **Water resistant fabric**





PTG Fabric Information

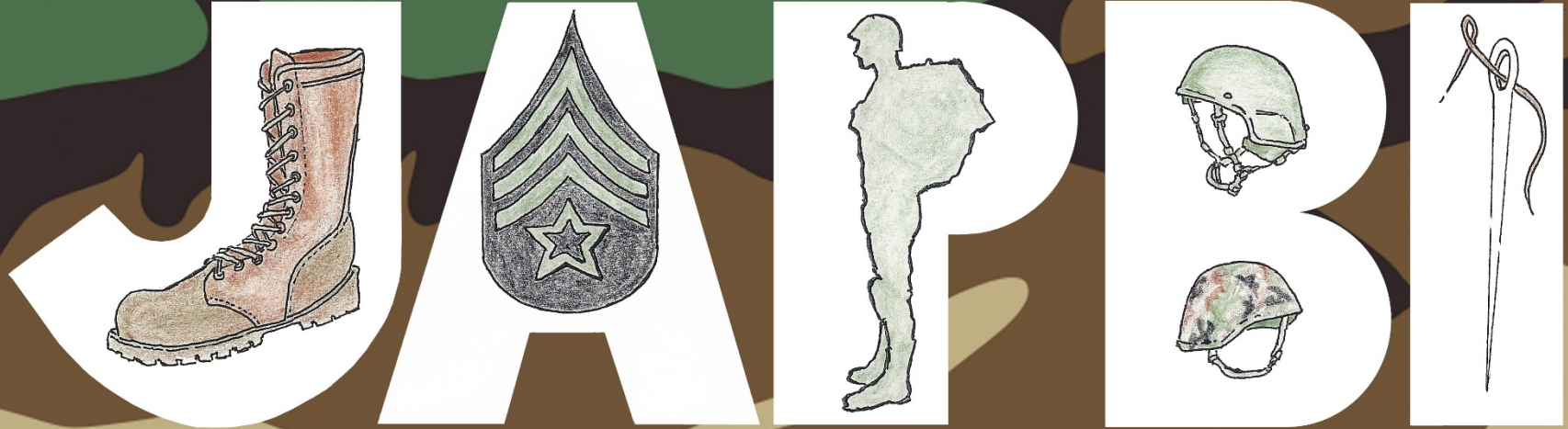


AFLCMC... Providing the Warfighter's Edge

Category	CONTENT	Finishing
Short Sleeve T-Shirt	89% Poly/ 11% Spandex	Wicking, Silver Antimicrobial
Track Suit Shell	100% Polyester	DWR
Track Suit Lining	100% Polyester	N/A
Running Short Shell	100% Polyester	Wicking Antimicrobial
Running Short Liner	88% Poly/12% Lycra	Wicking, Silver Antimicrobial
Running/All Purpose Short Mesh Insert	100% Polyester	Wicking
All Purpose Short Shell	100% Polyester	Wicking Antimicrobial



Joint Advanced Planning Brief for Industry



Hosted by DLA Troop Support Clothing and Textiles

- THANK YOU FOR ATTENDING!
- Slides will be posted within a week of the presentation at <https://www.dla.mil/TroopSupport/ClothingandTextiles/C-T-Industry/IndustryEvents/2020-JAPBI/>